



**We help
change lives.**

Annual Report 2022 – 23



Jobseeker
Employer
Newcomer

Connected People
Decent Work
Inclusive Communities

About us



WHO WE ARE

KEYS is the largest provider of comprehensive employment services in Kingston, Gananoque and its surrounding region. While our initial goal was to help those seeking employment, **KEYS is also now the largest provider of services to Newcomers in the region.**

Founded in 1983, KEYS is a not-for-profit organization with a strong focus on service to others. We are a registered charity whose programs are free of charge to those registered at KEYS.

We are committed to supporting members of our community through compassionate action and mutual respect. In order to achieve our vision statement and goals it is vital to network and partner with others. We are proud of our strategic alliances with those in our community (local and global) who help us meet the needs of all we serve.



WHO WE SERVE

KEYS provides Kingston, Gananoque and communities in Eastern Ontario with a variety of dynamic employment programs and services as well as working with newcomers to Canada requiring English training and settlement help.

Our expertise in helping individuals to attain their employment goals extends to a diverse population. Those we serve fall into three main categories: Job Seekers – of all ages and abilities; Employers; and Newcomers to Canada.



Statements

VISION

Every individual realizing their full potential within an economically and socially vibrant community.

ENDS

Connected People, Decent Work,
Inclusive Communities.

BRAND

We help change lives. KEYS helps job seekers of all ages and abilities, employers of all sizes, and newcomers from all walks of life. With very few exceptions, our programs have no cost. **KEYS is a registered charity.** We welcome the valuable contributions of our community through volunteer opportunities across many program areas.



Did you know

Six Facts from This Year

- 1.) We opened the **Harbour Community Kitchen** with the **City of Kingston** offering support for **women entrepreneurs** to develop their food-based businesses.
- 2.) We matched **236 volunteers** to support clients in our programs.
- 3.) Through our programs we invested **\$1,668,003** in our communities for training.
- 4.) We welcomed **239 Government Assisted Refugees** to Kingston in 2022-23 and served **260 people** who came to Canada after fleeing the war in the Ukraine.
- 5.) In addition to English, **KEYS staff spoke 31 languages**.
- 6.) We were founded **39 years ago** in response to the youth employment crisis, and have developed into a **much larger presence within our community**. Next year **KEYS turns 40!**

Next year
we look
forward to

40 Years of
Changing
Lives
KEYS

Our report

Statement of Revenue & Expenditures

REVENUES

Ministry of Ministry of Labour, Training and Skills Development	\$3,116,325	2022	\$2,860,551	2023
Employment and Social Development Canada	\$1,172,573	2022	\$1,456,886	2023
Immigration, Refugees and Citizenship Canada	\$2,197,622	2022	\$3,173,414	2023
Ministry of Children, Community and Social Services	\$464,988	2022	\$507,519	2023
Ministry of Education	\$ —	2022	\$ —	2023
Ministry of Citizenship and Immigration	\$ —	2022	\$ —	2023
Other	\$1,653,233	2022	\$1,606,133	2023
TOTAL	\$8,604,740	2022	\$9,604,503	2023

EXPENSES

Salaries and Benefits (program delivery)	\$5,011,802	2022	\$5,220,367	2023
Operating	\$2,131,444	2022	\$2,356,044	2023
Participant Supports	\$200,506	2022	\$518,561	2023
Amortization	\$ —	2022	\$ —	2023
Employer Subsidies	\$947,287	2022	\$847,453	2023
Participant Wages	\$274,544	2022	\$391,410	2023
TOTAL	\$8,565,582	2022	\$9,333,835	2023

Our Funders: KEYS is a multi-funded, registered charity and we are grateful for the support we receive from:



Community Foundation
for Kingston & Area



Foundation
Fondation



Ontario
Trillium Foundation



Fondation Trillium
de l'Ontario

An agency of the Government of Ontario
Un organisme du gouvernement de l'Ontario



Kingston (Main Office):

182 Sydenham Street
Kingston, ON, K7K 3M2
Phone: 613.546.5559
Email: info@keys.ca

Kingston (Newcomer Services):

255 Bagot Street, Unit C,
Kingston, ON K7L 3G4
Phone: 613.546.5559
Email: info@keys.ca


Gananoque:

375 William Street South
Gananoque, ON, K7G 1T2
Phone: 613.382.1085
Email: gan@keys.ca


Elgin:

10 Perth Street,
Elgin, ON, K0G 1E0
Phone: 613.359.1140
Email: elgin@keys.ca

www.keys.ca

 @KEYSCanHelp

 @KEYSCanHelp

 Insta@keys-changes-lives

Contact us